



Proposal Evaluation Employee Benefits Administrative Software Platforms RFP #111623

Possible Points		A&A Solutions	Advanced Medical	Artemis Health	Benefitfocus.com Inc.	Castlestone Advisors	Eight Eleven Group	Empyrean Benefit	Medefy Health Inc.
Conformance to RFP Requirements	50	34	39	34	39	36		43	41
Pricing	300	194	236	215	259	200		239	266
Financial Viability and Marketplace Success	75	49	58	42	58	52		61	58
Ability to Sell and Deliver Service	75	50	58	49	56	53		61	59
Marketing Plan	50	37	42	32	40	35		44	41
Value Added Attributes	150	111	111	109	125	105		120	110
Performance Guarantees	150	105	122	103	123	103		121	119
Depth and Breadth of Offered Equipment, Products, or Services	150	120	123	110	131	120		131	118
Total Points	1,000	700	789	694	831	704		820	812
Rank Order		13	6	14	1	11		3	5

Possible Points		Medical Review	Myers and Stauffer	Quantum Health Inc.	Reclaim Health	Rx Savings	Smart Light Analyst	US Beacon	WEX Inc.
Conformance to RFP Requirements	50	38	41	40	36	41	40	37	40
Pricing	300	218	201	204	228	255	215	195	248
Financial Viability and Marketplace Success	75	61	63	60	42	61	60	47	64
Ability to Sell and Deliver Service	75	53	59	61	47	58	56	51	61
Marketing Plan	50	43	41	39	31	43	37	32	39
Value Added Attributes	150	113	118	120	102	111	105	104	123
Performance Guarantees	150	113	109	121	92	129	110	107	123
Depth and Breadth of Offered Equipment, Products, or Services	150	123	123	126	124	120	123	111	123
Total Points	1,000	762	755	771	702	818	746	684	821
Rank Order		8	9	7	12	4	10	15	2

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